Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

SKU: 9780134736570-SOLUTIONS

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Chapter 2: Culture

Chapter Summary

This chapter examines how culture shapes our orientation to life. Culture includes many components such as gestures, language, values, norms and sanctions, folkways, mores, and taboos. Culture is not universal and varies according to time and place. Sociologists promote cultural relativism to understand and appreciate cultures other than our own. Subcultures and countercultures exist within cultures. Subcultures have their own cultures, but do not push against the mainstream culture. For example, teenagers could be considered a subculture. Countercultures, however, go against the mainstream culture. This chapter also examines the relationship between genes and human behavior; most sociologists consider genes to be an inadequate explanation of behavior. The chapter ends with a discussion of technology and how it plays a crucial role in changing culture across space. With the increased flow of technology, cultural diffusion has increased, shifting cultural norms from one country to another. On the other hand, cultural lag occurs when a cultural practice lags behind a technological change. Conversely, cultural leveling describes the process of countries becoming more similar to one another culturally.

Learning Objectives

LO 2.1 Explain what culture is, how culture provides orientations to life, and what practicing cultural relativism means. (p. 35)

LO 2.2 Know the components of symbolic culture: gestures, language, values, norms, sanctions, folkways, mores, and taboos; also explain the Sapir-Whorf hypothesis. (p. 41)

LO 2.3 Distinguish between subcultures and countercultures. (p. 48)

LO 2.4 Discuss the major U.S. values and explain value clusters, value contradictions, value clashes, how values are lenses of perception, and ideal versus real culture. (p. 51)

LO 2.5 Explain what cultural universals are and why they do not seem to exist. (p. 55)

LO 2.6 Explain why most sociologists consider genes to be an inadequate explanation of human behavior. (p. 56)

LO 2.7 Explain how technology changes culture and what cultural lag and cultural leveling are. (p. 57)

Chapter Outline

A. What Is Culture?

2.1 Explain what culture is, how culture provides orientations to life, and what practicing cultural relativism means.

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

1. The concept of culture is sometimes easier to grasp by description than by definition. All human groups possess culture, which consists of the language, beliefs, values, norms, and material objects passed from one generation to the next. Although the particulars of culture may differ from one group to another, culture itself is universal—all societies develop shared, learned ways of perceiving and participating in the world around them.
2. Culture can be subdivided into material culture and nonmaterial culture.
   a) Material culture—things such as jewelry, art, buildings, weapons, machines, clothing, and hairstyles
   b) Nonmaterial culture—a group's ways of thinking (beliefs, values, and assumptions) and common patterns of behavior (language, gestures, and other forms of interaction)
3. Culture provides a taken-for-granted orientation to life.
   a) We assume that our own culture is normal or natural; in fact, it is not natural, but rather is learned. It penetrates our lives so deeply that we take it for granted, and it provides the lens through which we perceive and evaluate things.
   b) It provides implicit instructions that tell us what we ought to do and a moral imperative that defines what we think is right and wrong.
   c) Coming into contact with a radically different culture produces "culture shock," which challenges our basic assumptions.
   d) A consequence of internalizing culture is ethnocentrism, using our own culture (and assuming it to be good, right, and superior) to judge other cultures. It is functional when it creates in-group solidarity, but can be dysfunctional if it leads to discrimination against those who are different.
4. Although all groups practice some forms of ethnocentrism, people can also employ cultural relativism, the practice of understanding a culture on its own terms without assessing its elements as any better or worse than one's own culture. Cultural relativism presents a challenge to ordinary thinking because we tend to use our own culture to judge others.
   a) Because we tend to use our own culture as the standard, cultural relativism presents a challenge to ordinary thinking.
   b) At the same time, this view helps us appreciate other ways of life.
   c) Robert Edgerton suggested developing a scale for evaluating cultures on their "quality of life." He argued that those cultural practices that result in exploitation *should* be judged as morally inferior to those that enhance people's lives.

B. Components of Symbolic Culture

2.2 Know the components of symbolic culture: gestures, language, values, norms, sanctions, folkways, mores, and taboos; also explain the Sapir-Whorf hypothesis.

1. Sociologists sometimes refer to nonmaterial culture as symbolic culture, because symbols are the central component of nonmaterial culture. Symbols include gestures, language, values, norms, sanctions, folkways, mores and taboos.
2. Gestures, or using one's body to communicate with others, are shorthand means of communication.
   a) People in every culture use gestures, although gestures and their meanings differ; confusion or offense can result because of misunderstandings over the meaning or misuse of a gesture.

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

b) Experts disagree over whether any universal gestures exist. They tend to vary considerably around the world.

3. Language consists of a system of symbols that can be put together in an infinite number of ways to communicate abstract thought. Each word is a symbol to which a culture attaches a particular meaning. Language is important because it is the primary means of communication between people.
   a) It allows human experiences to be cumulative; each generation builds on the body of significant experiences that is passed on to it by the previous generation, thus freeing people to move beyond immediate experiences.
   b) It allows for a social or shared past. We are able to discuss past events with others.
   c) It allows for a social or shared future. Language allows us to plan future activities with one another.
   d) It allows the exchange of perspectives (i.e., ideas about events and experiences).
   e) It allows people to engage in complex, shared, goal-directed behavior.
4. The Sapir-Whorf hypothesis states that not only does language express our thinking and perception, language actually shapes them because we are taught not only words but also a particular way of thinking and perceiving. Rather than objects and events forcing themselves onto our consciousness, our very language determines our consciousness.
5. Values are the standards by which people define good and bad, beautiful and ugly. Every group develops both values and expectations regarding the right way to reflect them.
6. Norms are the expectations, or rules of behavior, that develop out of a group's values.
7. Sanctions are the positive or negative reactions to the way in which people follow norms. Positive sanctions (a money reward, a prize, a smile, or even a handshake) are expressions of approval; negative sanctions (a fine, a frown, or harsh words) denote disapproval for breaking a norm.
8. To relieve the pressure of having to strictly follow the norms, some cultures have moral holidays—specified times when people are allowed to break the norms and not worry about being sanctioned. Mardi Gras is an example of a moral holiday in our society.
9. Some societies have moral holiday places, locations where norms are expected to be broken. An example would be red-light districts where prostitutes are allowed to work the streets.
10. Folkways are norms that are not strictly enforced, such as passing on the left side of the sidewalk. Breaking them may result in a dirty look.
11. Mores are norms a culture believes to be essential to core values and therefore insists on conformity to them. A person who steals, rapes, or kills has violated some of society's most important mores.
12. Norms that one group considers to be folkways another group may view as mores. A male walking down the street with the upper half of his body uncovered may be violating a folkway; a female doing the same thing may be violating a more.
13. Taboos are norms so strongly ingrained that even the thought of them is greeted with revulsion. Eating human flesh and having sex with one's parents are examples of such behavior and tend to span cultural boundaries.

A. Many Cultural Worlds: Subcultures and Countercultures

2.3 Distinguish between subcultures and countercultures.

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

1. Subcultures are groups whose values and related behaviors are so distinct that they set their members off from the dominant culture.
   a) Each subculture is a world within the larger world of the dominant culture. It has a distinctive way of looking at life, but remains compatible with the dominant culture.
   b) U.S. society contains tens of thousands of subcultures. Some are quite broad (teenagers), while others are narrow (body builders). Some ethnic groups form subcultures, as do certain occupational groups.
2. Countercultures are groups whose values set their members in opposition to the dominant culture.
   a) While usually associated with negative behavior, some countercultures are not.
   b) The dominant culture often perceives countercultures as a threat because they challenge the culture's values; for this reason, the dominant culture will move against a particular counterculture to affirm its own core values. For example, in the 1800s, the Mormons challenged the dominant culture's core value of monogamy and were driven out of several states before settling in Utah.

A. Values in U.S. Society

2.4 Discuss the major U.S. values and explain value clusters, value contradictions, value clashes, how values are lenses of perception, and ideal culture versus real culture.

3. Because the United States is a pluralistic society made up of many different groups, competing value systems are common. Some sociologists, however, have tried to identify some underlying core values in the United States.
   a) Sociologist Robin Williams identified ten core values: achievement and success (especially, doing better than others); individualism (success due to individual effort); hard work; efficiency and practicality; science and technology (using science to control nature); material comfort; freedom; democracy; equality (especially of opportunity); and group superiority.
   b) Henslin updated Williams's list by adding education; religiosity (belief in a Supreme Being and following some set of matching precepts); and romantic love.
4. Values are not independent units; value clusters are made up of related core values that come together to form a larger whole. In the value cluster surrounding success, for example, we find hard work, education, efficiency, material comfort, and individualism all bound together.
5. Some values conflict with each other. Full expressions of democracy, equality, racism, and sexism cannot exist at the same time. These are value contradictions, and, as society changes, some values are challenged and undergo modification.
6. A cluster emerging in response to fundamental changes in U.S. society is made up of the values of leisure, self-fulfillment, physical fitness, and youthfulness. Another emerging value is concern for the environment.
   a) Valuing leisure is reflected in the huge recreation industry that exists today.
   b) Self-fulfillment is expressed through the human potential movement and on the popularity of self-help books and talk shows.
   c) While physical fitness is not a new value, it is emphasized more today, as evidenced by the interest in health foods, weight and diet, and the growth in the number of health clubs/physical fitness centers.

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

d) Today, being young has taken on a new urgency, perhaps because of the generation of aging baby boomers who are trying to deny their biological fate.
e) Our history suggests a lack of concern for the environment; it was generally viewed as a challenge to be overcome. However, today a genuine concern exists for protecting the environment.

7. Change is seen as a threat to the established way of life, something that will undermine people's present and their future. Today's clash in values is often so severe that the term "culture wars" has been coined to refer to it.
8. Values and their supporting beliefs may blind people to other social circumstances. Success stories blind many people in the United States to the dire consequences of family poverty, lack of education, and dead-end jobs.
9. "Ideal culture" refers to the ideal values and norms of a people. What people actually do usually falls short of this ideal, and sociologists refer to the norms and values that people actually follow as "real culture."

A. Cultural Universals

2.5 Explain what cultural universals are and why they do not seem to exist.

1. Although many human activities are universal, there is no universally accepted way of doing any of them.
   a) Anthropologist George Murdock concluded that all human groups share certain cultural universals: customs about courtship, cooking, marriage, funerals, games, laws, music, myths, incest taboos, and toilet training are present in all cultures.
   b) Even so, the specific customs differ from one group to another. For example, there is no universal form of the family, no universal way of disposing of the dead, and no universal method of toilet training. Even incest is defined differently from group to group.

B. Sociobiology and Human Behavior

2.6 Explain why most sociologists consider genes to be an inadequate explanation of human behavior.

1. Sociobiologists argue that, as a result of natural selection, the basic cause of human behavior is biology.
   a) Just as the physical characteristics and instinctual behavior of animals are the result of natural selection (i.e., those genetic traits that aid in survival tend to become common to a species, while those that do not tend to disappear), so is human behavior.
   b) Edward Wilson has argued that religion, competition and cooperation, slavery and genocide, war and peace, and envy and altruism can all be explained in terms of genetic programming.
   c) Most sociologists reject this claim. Unlike other species, humans are capable of reasoning and abstract thought; we can consider alternatives, reflect on outcomes, and make choices.

C. Technology in the Global Village

2.7 Explain how technology changes culture and what cultural lag and cultural leveling are.

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

1. Central to a group's material culture is its technology. In its simplest sense, technology can be equated with tools. In its broadest sense, technology also includes the skills or procedures necessary to make and use those tools.
   a) The emerging technologies of an era that make a major impact on human life are referred to as new technologies. The printing press and the computer are both examples of new technologies.
   b) The sociological significance of technology is that it sets the framework for the nonmaterial culture, influencing the way people think and how they relate to one another.
2. Some people fear that as artificial intelligence advances, it could become more human and overrun human culture.
3. Not all parts of culture change at the same pace; "cultural lag" was William Ogburn's term for material culture changing first and nonmaterial culture lagging behind.
4. Although for most of human history cultures have had little contact with one another, there has always been some contact among groups, resulting in groups learning from one another.
   a) This transmission of cultural characteristics is called cultural diffusion; it is more likely to produce changes in material culture than in nonmaterial culture.
   b) Cultural diffusion occurs more rapidly today, given the technology.
   c) Travel and communication unite the world to such an extent that the "other side of the world" has all but disappeared. This is leading to cultural leveling, where cultures become similar to one another.

Revel

Chapter Introduction: Video: *Hearing from Students: Culture*

Module 2.1: Journal: *Apply This to Your Life: Why the Dead Need Money*; Photo Gallery: *Standards of Beauty*; Journal: *Cultural Relativity*; End of Module Quiz: *QUIZ 2.1*

Module 2.2: Accordion Photo Gallery: *Figure 2.1*; Audio: *Hearing from the Author: Universal Gestures*; Download: *Audio Clip Transcript: Universal Gestures*; Audio: *Hearing from the Author: Language*; Download: *Audio Clip Transcript: Language*; Journal*: Apply This to Your Life: Race and Language*; Multimedia Gallery: *Moral Holiday: Mardi Gras*; End of Module Quiz: *QUIZ 2.2*

Module 2.3: Multimedia Gallery: *Looking at Subcultures*; Shared Writing: *Subculture*; End of Module Quiz: *QUIZ 2.3*

Module 2.4: Accordion: *Ten Core Values*; Accordion: *Additional Core Values*; Journal: *Apply This to Your Life: Core Values*; Accordion: *Emerging Value Clusters*; End of Module Quiz: *QUIZ 2.4*

Module 2.5: End of Module Quiz: *QUIZ 2.5*

Module 2.6: End of Module Quiz: *QUIZ 2.6*

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Module 2.7: Journal: *Applying the Sociological Perspective: Artificial Intelligence*; Audio: *Hearing from the Author: Cultural Diffusion in an Amazon Tribe*; Download: *Audio Clip Transcript: Cultural Diffusion in an Amazon Tribe*; End of Module Quiz: *QUIZ 2.7*;

Chapter Summary: Advanced Flashcards: *Chapter 2: Key Terms;* End of Chapter Quiz: *Culture*

Journal Prompts/Shared Writing

J 2.1
Journal Prompt: Cultural Diversity and Death
How do the traditional Chinese customs regarding the dead differ from your culture's customs?

J 2.2
Journal Prompt: Cultural Relativity
If you were reared in U.S. society, more than likely you think that eating frog legs is okay; eating ants or flies is disgusting; and eating cod sperm, maggot cheese, dogs, cats, and monkey brains is downright repugnant. How would you apply the concepts of ethnocentrism and cultural relativism to your perceptions of these customs?

J 2.3
Journal Prompt: Shared Language
Do you think that the language controversy in Miami points to the future of the United States? Like the grandchildren of European immigrants who lost the ability to speak their grandparent's native language, when do you think the grandchildren of Mexican and South American immigrants will be unable to speak Spanish?

J 2.4
Journal Prompt: Race and Language
What terms do you use to refer to your race or ethnicity? What "bad" terms do you know that others have used to refer to your race or ethnicity? What is the difference in meaning between the terms you use and the "bad" terms? Where does that meaning come from?

J 2.5
Journal Prompt: Technology
How do you think developments in computing will change *your* life ten years from now?

SW 2.1
Shared Writing: Culture
What subculture are you a member of? Why do you think that your group is a subculture and not a counterculture? What is your group's relationship to the mainstream culture?

Special Features

- Cultural Diversity around the World: Why the Dead Need Money

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

- Cultural Diversity around the World: You Are What You Eat? An Exploration in Cultural Relativity
- Cultural Diversity in the United States: Miami—Continuing Controversy over Language
- Cultural Diversity in the United States: Race and Language: Searching for Self-Labels
- Thinking Critically: Are We Prisoners of Our Genes?
- Sociology and New Technology: The End of Human Culture? Artificial Intelligence and Super-Smart Computers

Lecture Suggestions

- Ask students to provide specific examples of how the material cultures in China, Iran, and Ethiopia may differ from the material culture in the United States. Where do they obtain the information they have about the material cultures in China, Iran, and Ethiopia? Then ask them how much confidence they have in their sources of information, and why. In considering this last point, have students think about and discuss the ways a "source" country's *own* material and nonmaterial culture might consciously and/or unconsciously distort the information it provides about another country's culture.

- Examining the concept of ethnocentrism, ask students to list some of the groups to which they currently belong. Then have them identify the ethnocentric tendencies of these groups, and discuss in what ways these ethnocentric tendencies may be functional and/or dysfunctional to the group as a whole and its members in particular.

- Send students on a scavenger hunt throughout campus to search for elements of culture. When they return, have them connect what they found with the material from the chapter. They can then synthesize this information into a general statement about the culture of their campus. Have students share and compare their discoveries.

- Considering the concept of culture shock, ask students to share an instance or instances when an encounter with a significantly different culture challenged their cultural assumptions. In which ways did the culture shock force them to reevaluate or change their own ways of thinking? Did the effects of the culture shock lead to any long-lasting and/or profound changes in their own cultural attitudes and, if so, do they now view those changes as a positive or negative experience?

- Have students list some norms, folkways, and mores of American society. Then discuss the importance of these in American culture. Do any of them seem silly, irrelevant, and so on? If their parents/grandparents were to make this list, would it look the same or different? What do these differences imply about the social changes that have taken place in our society? Has cultural leveling influenced any of these changes?

Suggested Assignments

- Ask students to log on to the Internet and connect to three major newspapers available online from countries other than the United States. Have them spend at least fifteen minutes per paper examining as many features, stories, and advertisements as they can. From their

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

examination, ask them if they can deduce any core values of the countries where the newspapers are published. Furthermore, ask them to consider how those core values may or may not differ from some of the "American" core values identified by Robin Williams and James Henslin. Then have students report their findings to the class while discussing to what extent newspapers, as examples of material culture, may or may not be indicative of their producing society's nonmaterial culture.

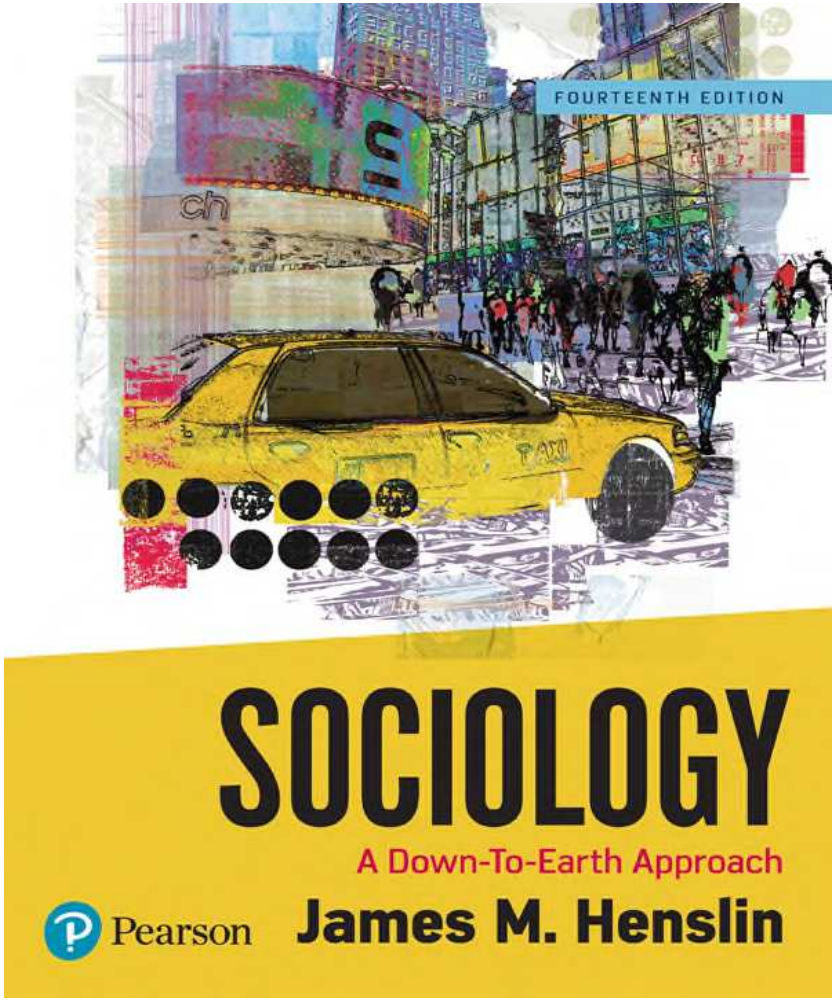
- Require each student to attend a cultural activity of an ethnic or racial group apart from their own and write a short paper on their impression of the experience. Students should record all the observations of material and nonmaterial culture they can observe.

- Have students participate in or lead a multicultural event. They could prepare different foods, generate lists of diverse music, provide examples of artwork from many cultures, and so on.

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Sociology: A Down-to-Earth Approach

Fourteenth Edition



Chapter 2

Culture

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Figure 2.1 Gestures to Indicate Height, Southern Mexico

As shown here, three different hand gestures indicate the height of animals, plants, and people in Southern Mexico.

Source: By the author.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Photo Credits

Chapter 2 004: Linton, Ralph. The Study of Man. New York: Appleton-Century-Crofts, 1936.; 007: Bates, Marston. Gluttons and Libertines: Human Problems of Being Natural. New York: Vintage Books, 1967.; 008: Dusty Friedman; 008: Kingston, Maxine Hong. The Woman Warrior. New York: Vintage Books, 1975:108.; 010: Ekman, Paul, Wallace V. Friesen, and John Bear. "The International Language of Gestures." Psychology Today, May 1984:64.; 011: Based on Kent, Mary, and Robert Lalasz. "In the News: Speaking English in the United States." Washington, D.C.: Population Reference Bureau, January 18, 2007.; Salomon, Gisela, "In Miami, Spanish Is Becoming the Primary Language." Associated Press, May 29, 2008.; Costantini, Cristina. "Spanish in Miami: Diciendo 'Hola' Or Saying 'Hello.'" Huffpost Miami, November 29, 2011.; Nelson, Margaret K. "Whither Fictive Kin? Or, What's in a Name?" Journal of Family Issues, 2013.; 015: Robertson, Ian. Sociology, 3rd ed. New York: Worth, 1987:62.; 016: Donald Rumsfeld, quoted in Dickey, Christopher, and John Barry. "Iran: A Rummy Guide." Newsweek, May 8, 2006:38.; 016: Jessop, Bob, "The Return of the National State in the Current Crisis of the World Market." Capital and Class, 34, 1, 2010:38–43.; 017: Zellner, William W. Countercultures: A Sociological Analysis. New York: St. Martin's, 1995:58, 65.; 023: Rory Cellan-Jones, "Stephen Hawking warns artificial intelligence could end mankind," BBC News, December 2, 2014.; ableimages/Alamy Stock Photo; Anirut Rassameesritrakool/Alamy Stock Photo; Asia Images/SuperStock; BERND THISSEN/EPA/Newscom; C.M. Holmgren/Pearson Education; Chris Graythen/Getty Images News/Getty Images; Courtesy of Clarke Historical Museum; Dallas and John Heaton/Travel Pictures/Alamy Stock Photo; Dave Carpenter/Cartoon Stock; Dave Stamboulis/age fotostock; DAVID GIFFORD/SCIENCE PHOTO LIBRARY/Getty Images; Drew Angerer/Getty Images News/Getty Images; Europa Press/Getty Images; Grant Faint/Photographer's Choice/Getty Images; HIP/Art Resource, NY; Horacio Villalobos/Corbis/Getty Images; Iulian Valentin Bara/Alamy Stock Photo; jackhollingsworth.com/Shutterstock; James Henslin; James X Nova/Pearson Education; Karim Sahib/Newscom; Latin-Stock Collection/Alamy Stock Photo; Mark Green/Alamy Stock Photo; Monika Vosahlova/Shutterstock; Nisa and Ulli Maier Photography/Moment Select/Getty Images; Panorama/The Image Works; Paul Simcock/Blend Images/Newscom; Paulo Santos/Reuters Pictures; pewi/Alamy Stock Photo; Pius Lee /Alamy Stock Photo; Robert Carner/Alamy Stock Photo; Simon Dack/Alamy Stock Photo; Timothy A. Clary/AFP Photo/Newscom; Ton Koene/V&W/The Image Works; WILDLIFE GmbH/Alamy Stock Photo; Zou Zheng/Xinhua News Agency/Newscom; ZUMA Press, Inc./Alamy Stock Photo

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Copyright

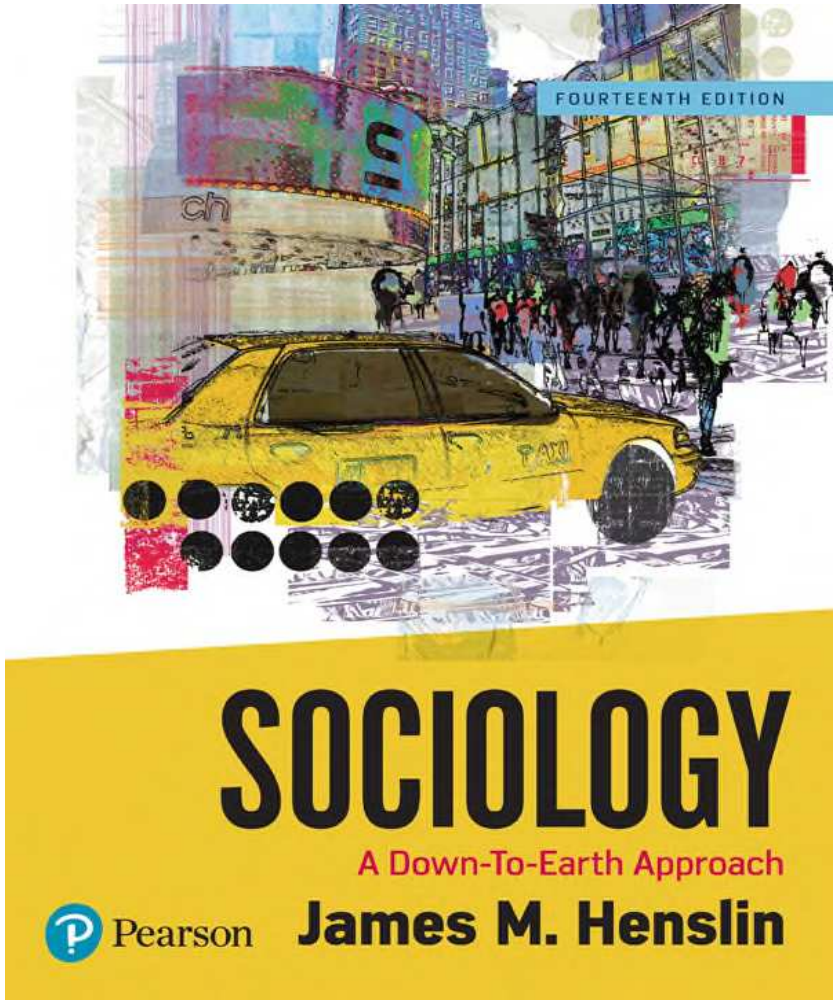
This work is protected by United States copyright laws and is provided solely for the use of instructors in teaching their courses and assessing student learning. Dissemination or sale of any part of this work (including on the World Wide Web) will destroy the integrity of the work and is not permitted. The work and materials from it should never be made available to students except by instructors using the accompanying text in their classes. All recipients of this work are expected to abide by these restrictions and to honor the intended pedagogical purposes and the needs of other instructors who rely on these materials.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology: A Down-to-Earth Approach

Fourteenth Edition



Chapter 3

Socialization

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Learning Objectives (1 of 3)

3.1 Explain how feral, isolated, and institutionalized children help us understand that "society makes us human."

3.2 Use the ideas and research of Cooley (looking-glass self), Mead (role taking), and Piaget (reasoning) to explain socialization into the self and mind.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Learning Objectives (2 of 3)

3.3 Explain how the development of personality and morality and socialization into emotions are part of how “society makes us human.”

3.4 Discuss how gender messages from the family, peers, and the mass media teach us society’s gender map.

3.5 Explain how the family, the neighborhood, religion, day care, school, peer groups, and the workplace are agents of socialization.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Learning Objectives (3 of 3)

3.6 Explain what total institutions are and how they resocialize people.

3.7 Identify major divisions of the life course, and discuss the sociological significance of the life course.

3.8 Understand why we are not prisoners of socialization.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Society Makes Us Human (1 of 2)

3.1 Explain how feral, isolated, and institutionalized children help us understand that “society makes us human.”

The relative influence of heredity and the environment in human behavior has fascinated and plagued researchers. Twins intrigue researchers, especially twins who were separated at birth.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Society Makes Us Human (2 of 2)

- Feral children
- Isolated children
- Institutionalized children
- Deprived animals

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Isolated Children

- Language is the key to culture
- Culture makes us human

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Institutionalized Children (1 of 2)

- The Skeels/Dye Experiment
  - "High intelligence" depends on early, close relations
- Data confirmed in Romania's orphanages
- Genie

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Institutionalized Children (2 of 2)

Children at an orphanage in Kaliyampoondi, India, sleeping in their dormitory. The way children are treated affects their ability to function as adults, even their ability to reason and to relate to others.

ESTL1085463 Kaliyampoondi, India: Children sleeping in dormitory. © ELISE JACOB - UNEP / Still Pictures / The Image Works NOTE: The copyright notice must include "The Image Works" DO NOT SHORTEN THE NAME OF THE COMPANY UNEP IMAGES MAY NOT BE USED TO PROMOTE NUCLEAR POWER OR INDUSTRIES OR ORGANIZATIONS WHOSE AIMS THREATEN VULNERABLE COMMUNITIES OR HABITATS. IN ADDITION UNEP IMAGES MAY NOT BE USED TO ADVERTISE THE MANUFACTURE OF ARMS, TOBACCO, ALCOHOLIC DRINKS OR DANGEROU © ELISE JACOB - UNEP / Still Pictures / The Image Works

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Deprived Animals

- Harlows' experiments with rhesus monkeys
- Confirms data from isolated humans
- Socialization

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Socialization into the Self and Mind

3.2 Use the ideas and research of Cooley (looking-glass self), Mead (role taking), and Piaget (reasoning) to explain socialization into the self and mind.

- Cooley and the Looking-Glass Self
- Mead and Role Taking
- Piaget and the Development of Reasoning
- Global Aspects of the Self and Reasoning

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Cooley and the Looking-Glass Self

- We imagine how we appear to those around us
- We interpret others' reactions
- We develop a self-concept

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Mead and Role Taking (1 of 2)

Mead analyzed taking the role of the other as an essential part of learning to be a full-fledged member of society. At first, we are able to take the role only of significant others, as this child is doing. Later we develop the capacity to take the role of the generalized other, which is essential not only for cooperation but also for the control of antisocial desires.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Figure 3.1 How We Learn to Take the Role of the Other: Mead's Three Stages

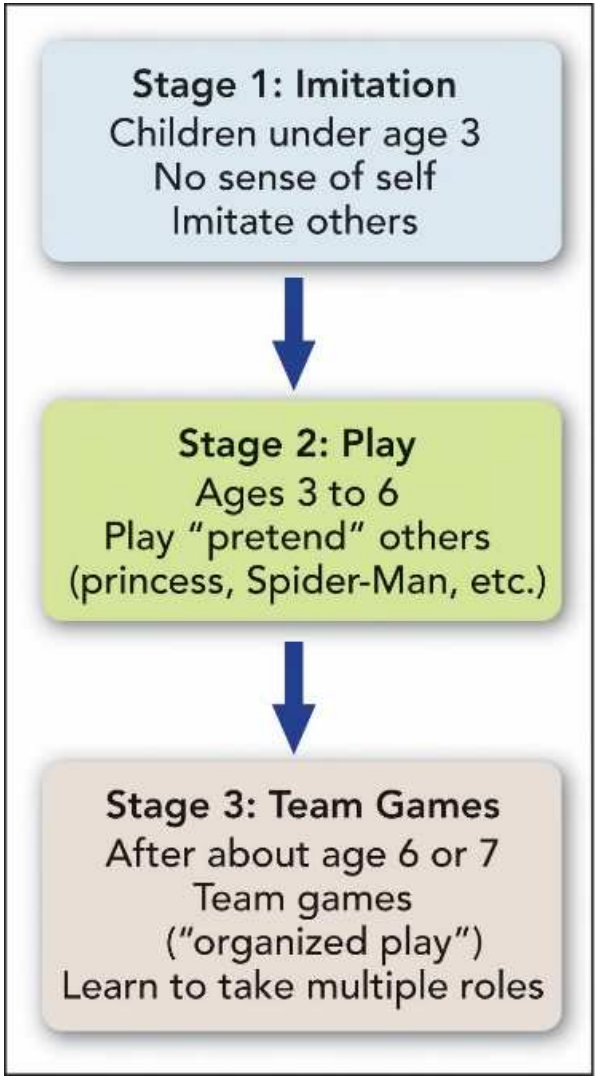


Chart showing the transition through Mead's developmental stages.

Source: By the author.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Mead and Role Taking (2 of 2)

To help his students understand the term generalized other, Mead used baseball as an illustration. Why are team sports and organized games excellent examples to use in explaining this concept?

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Piaget and the Development of Reasoning
(1 of 2)

- Sensorimotor stage
- Preoperational stage
- Concrete operational stage
- Formal operational stage

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Piaget and the Development of Reasoning
(2 of 2)

Jean Piaget featured on a Swiss stamp.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Global Aspects of the Self and Reasoning

- Self may develop earlier than Mead suggests
- Stages not as distinct as Piaget concluded
  - Some people seem to get stuck in the concreteness of the third stage
    - Never reach fourth stage of abstract thinking

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Learning Personality, Morality, and Emotions

3.3 Explain how the development of personality and morality and socialization into emotions are part of how “society makes us human.”

- Freud and the Development of Personality
- Kohlberg and the Development of Morality
- Socialization into Emotions
- What We Feel
- Society Within Us: The Self and Emotions as Social Control

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Freud and the Development of Personality
(1 of 2)

- Freud and the development of personality
  - id, ego, superego
- Sociological evaluation

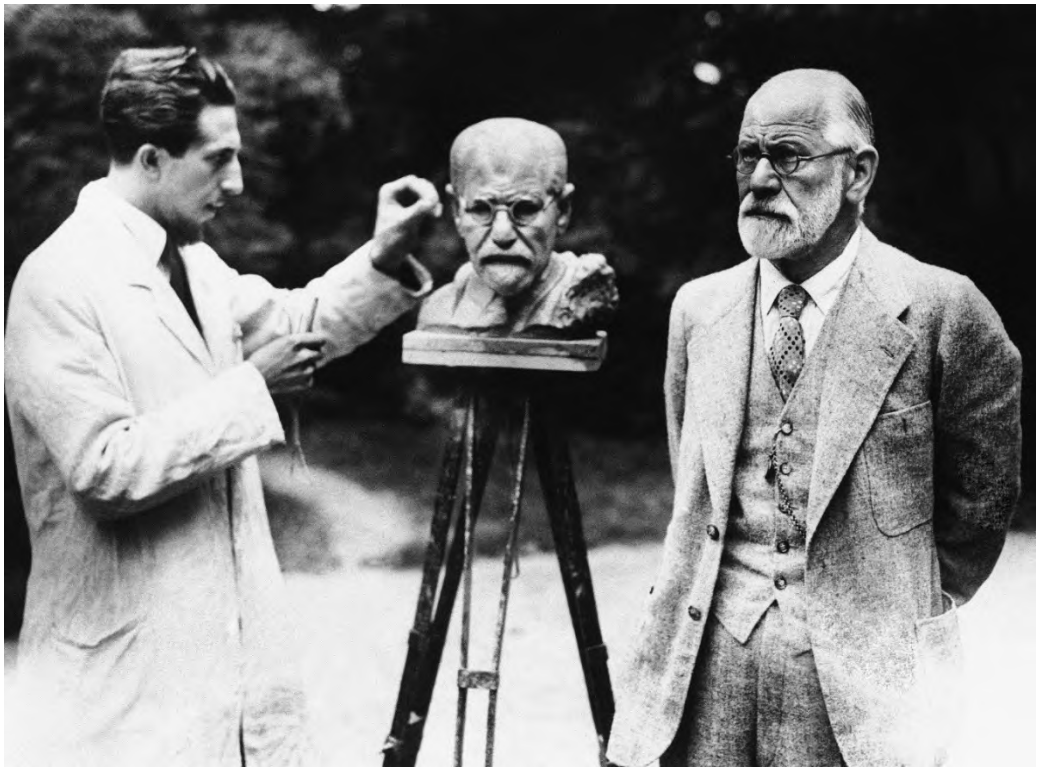
Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Freud and the Development of Personality
(2 of 2)

Shown here is Sigmund Freud in 1931 as he poses for a sculptor in Vienna, Austria. Although Freud was one of the most influential theorists of the twentieth century, most of his ideas have been discarded.



Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Kohlberg and the Development of Morality

- Kohlberg's theory
- Criticisms of Kohlberg
- Research with babies
- Cultural relativity of morality

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Socialization into Emotions (1 of 2)

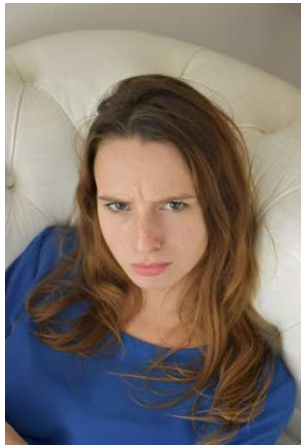
- Global emotions
  - Anger, distrust, fear, happiness, sadness, and surprise
- Expressing emotions

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Socialization into Emotions (2 of 2)

What emotions are these people expressing? Are these emotions global? Is their way of expressing them universal?



Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

What We Feel

- Cross-cultural research
  - More is needed to help us understand how our society affects what we feel

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Society Within Us: The Self and Emotions as Social Control

- Are we free?
- Expectations of family and friends
- Social mirror

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Socialization into Gender

3.4 Discuss how gender messages from the family, peers, and the mass media teach us society's gender map.

- Learning the Gender Map
- Gender Messages in the Family
- Gender Messages from Peers
- Gender Messages in the Mass Media

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Learning the Gender Map

- Gender: Attitudes and behaviors expected of us because we are male/female
- Gender map/gender socialization

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Gender Messages in the Family (1 of 3)

- Parents
- Toys and play
- Gay and lesbian parents

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Gender Messages in the Family (2 of 3)

It is in the family that we first learn how to do gender, how to match our ideas, attitudes, and behaviors to those expected of us because of our sex. This photo is from Borneo, Malaysia.

ESTL1114739 HUNTERS - BORNEO, MALAYSIA. © TEAN-UNEP / Still Pictures / The Image Works NOTE: The copyright notice must include "The Image Works" DO NOT SHORTEN THE NAME OF THE COMPANY UNEP IMAGES MAY NOT BE USED TO PROMOTE NUCLEAR POWER OR INDUSTRIES OR ORGANIZATIONS WHOSE AIMS THREATEN VULNERABLE COMMUNITIES OR HABITATS. IN ADDITION UNEP IMAGES MAY NOT BE USED TO ADVERTISE THE MANUFACTURE OF ARMS, TOBACCO, ALCOHOLIC DRINKS OR DANGEROUS © TEAN-UNEP / Still Pictures / The Image Works

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Gender Messages in the Family (3 of 3)

Shkurtan Hasanpapaj, on the right, is a sworn virgin, shown here with her twin sister Sose. The photo was taken in Shkodra, Albania.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Gender Messages From Peers

- Peer groups
  - Girls reinforce images of appearance and behavior appropriate for females
  - Boys police one another's interests and ways of discussing sex and violence

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Gender Messages in the Mass Media (1 of 2)

- Television, movies, and cartoons
- Video games
- Advertising

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Gender Messages in the Mass Media (2 of 2)

Wasting time? Just fun? Improving hand–eye coordination? Parents' lament? Now so culturally integrated and gaining respect that a university (Robert Morris in Chicago) now calls playing video games a sport and awards a scholarship in video games. The newest position in coaching is e-sport coach.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Agents of Socialization

3.5 Explain how the family, the neighborhood, religion, day care, school, peer groups, and the workplace are agents of socialization.

- The Family
- The Neighborhood
- Religion
- Day Care
- The School
- Peer Groups
- The Workplace

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

The Family

- Social class and type of work
- Social class and play

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

The Neighborhood

- Poor neighborhoods
  - Children from these areas fare worse than children from wealthy neighborhoods

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Religion

- Foundation of U.S. morality
- Specific doctrines, values, and morality

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Day Care

- Participating in day care
  - Differing personalities for children

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

The School (1 of 2)

- Manifest functions
- Latent functions
- Hidden curriculum
- Corridor curriculum

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

The School (2 of 2)

Schools are a primary agent of socialization. One of their functions is to teach children the attitudes and skills they are thought to need as adults.

ESTP0008865 Clearwate, FL: September 5, 2014: A girl, age 7, a 1st grader, works on her iPad Mini in class at Kings Highway Elementary, a new Pinellas County Schools technology magnet. ©Tampa Bay Times / Jim Damaske / The Image Works NOTE: The copyright notice must include "The Image Works" DO NOT SHORTEN THE NAME OF THE COMPANY ©Tampa Bay Times / Jim Damaske / The Image Works

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Peer Groups (1 of 2)

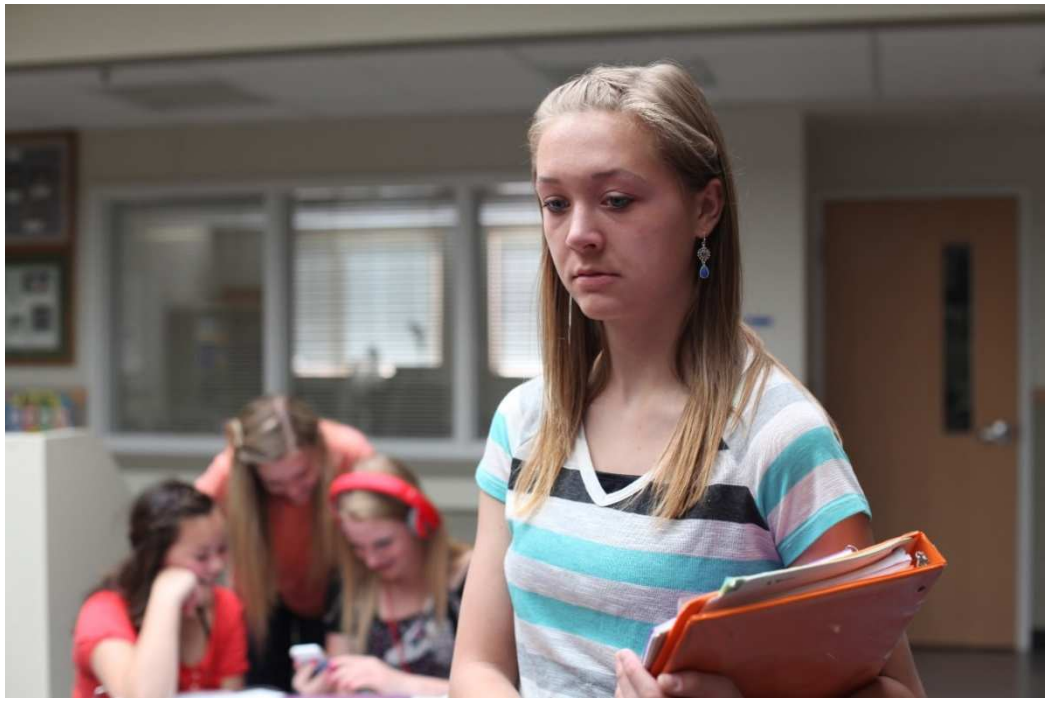
- Peers
  - Allow children a source of resistance to parental and school socialization

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Peer Groups (2 of 2)

Status insecurity, already high at this time of life, increases with gossip and ridicule.



Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

The Workplace

- Anticipatory socialization
  - A mental rehearsal for the career
- Ongoing socialization
  - The job becomes a greater part of the self-concept

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Resocialization (1 of 2)

3.6 Explain what total institutions are and how they resocialize people.

- Total Institutions
  - Degradation ceremonies

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Resocialization (2 of 2)

A recruit with a drill instructor.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Socialization through the Life Course (1 of 6)

3.7 Identify major divisions of the life course, and discuss the sociological significance of the life course.

- The Life Course
  - Childhood (from birth to about age 12)
  - Adolescence (ages 13-17)
  - Transitional adulthood (ages 18-29)
  - The middle years (ages 30-65)
  - The older years (about age 63 on)
- Applying the Sociological Perspective to the Life Course

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Socialization through the Life Course (2 of 6)

- Childhood (from birth to about age 12)
  - Child labor
  - Terrorizing children
  - Industrialization

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Socialization through the Life Course (3 of 6)

- Adolescence (ages 13-17)
  - A social invention
  - Initiation rites
- Transitional adulthood (ages 18-29)
  - Adultolescence

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

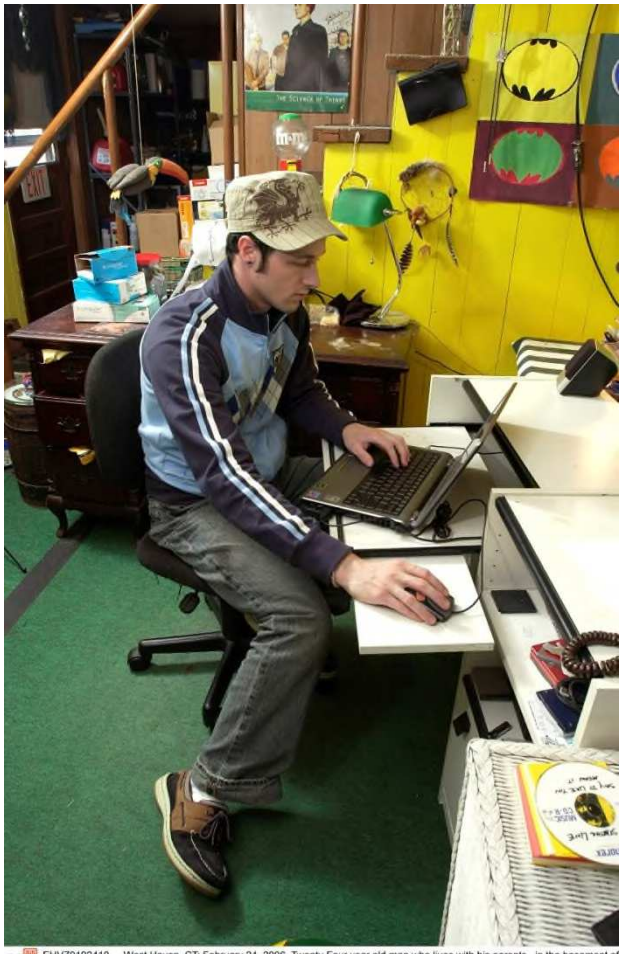
Figure 3.2 Adulthood: A New Stage in the Life Course

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Socialization through the Life Course (4 of 6)

With full adulthood postponed longer and longer, Dad and Mom's basement will do just fine as a free apartment.



EHVZ0192410 West Haven, CT: February 24, 2006. Twenty-Four year old man who lives with his parents, in the basement of the family home that he turned into an apartment.
© Peter Hvizdak / The Image Works
NOTE: The copyright notice must include "The Image Works" DO NOT SHORTEN THE NAME OF THE COMPANY
© Peter Hvizdak / The Image Works

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Socialization through the Life Course (5 of 6)

- The Middle Years (ages 30-65)
  - The Early Middle
  - The Later Middle

- The Older Years (about age 65 on)
  - The Transitional Older Years
  - The Later Older Years

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Sociology A Down To Earth Approach 14th edition Henslin Solutions Manual

Socialization through the Life Course (6 of 6)

- Applying the sociological perspective to the life course
  - Social location

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Are We Prisoners of Socialization?

3.8 Understand why we are not prisoners of socialization.

- We are NOT Robots
- We are Individuals

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Photo Credits

Chapter 3 004: Based on Begley 1979; Chen 1979; Wright 1995; Segal and Hershberger 2005 Segal and Mulligan 2014; Woo 2015.; 004: Kingsley Davis, Kingsley Davis: A Biography And Selections From His Writings, Transaction Publishers, 2004.; 006: Skeels, H. M. “Adult Status of Children with Contrasting Early Life Experiences: A Follow-up Study.” Monograph of the Society for Research in Child Development, 31, 3, 1966.; 007: Pines, Maya. “The Civilizing of Genie.” Psychology Today, 15, September 1981:28–34.; 009: Cooley, Charles Horton. Human Nature and the Social Order. New York: Scribner’s, 1902.; 018: Based on Zumbrun 2007; Bilefsky 2008; Paterniti 2014; Mema and Gaudichet 2016.; 019: Eder, Donna. “On Becoming Female: Lessons Learned in School.” In Down to Earth Sociology: Introductory Readings, 14th ed., James M. Henslin, ed. New York: Free Press, 2007.; 024: Based on Rodriguez, Richard. “The Education of Richard Rodriguez.” Saturday Review, February 8, 1975:147–149; Rodriguez, Richard. Hunger of Memory: The Education of Richard Rodriguez. Boston: Godine, 1982; Rodriguez, Richard. “The Late Victorians: San Francisco, AIDS, and the Homosexual Stereotype.” Harper’s Magazine, October 1990:57–66; Rodriguez, Richard. “Mixed Blood.” Harper’s Magazine, 283, November 1991:47–56; Rodriguez, Richard. “Searching for Roots in a Changing Society.” In Down to Earth Sociology: Introductory Readings, 8th ed., James M. Henslin, ed. New York: Free Press, 1995:486–491; Herrera and Rodriguez 2014.; 026: Redacted from Eder, Donna. “Sitting in on Adolescent Conversations.” In Social Problems: A Down-to-Earth Approach, 11th ed., James M. Henslin, ed. Boston: Pearson, 2014.; 028: Based on Garfnkel, Harold. “Conditions of Successful Degradation Ceremonies.” American Journal of Sociology, 61, 2, March 1956:420– 424; Ricks, Thomas E. “‘New’ Marines Illustrate Growing Gap between Military and Society.” Wall Street Journal, July 27, 1995:A1, A4; Goffman, Erving. Asylums: Essays on the Social Situation of Mental Patients and Other Inmates. Chicago: Aldine, 1961; Dyer, Gwynne. “Anybody’s Son Will Do.” In Down to Earth Sociology: Introductory Readings, 14th ed., James M. Henslin, ed. New York: Free Press, 2007.; 030: DeMause, Lloyd. “Our Forebears Made Childhood a Nightmare.” Psychology Today 8, 11, April 1975:85–88.; 031: Based on Furstenberg, Frank F., Jr., Sheela Kennedy, Vonnie C. McLoyd, Ruben G. Rumbaut, and Richard A. Settersten, Jr. “Growing Up Is Harder to Do.” Contexts, 3, 3, Summer 2004:33–41. Year 2010 is the author’s estimate based on Sironi and Furstenberg 2014.; AP Images; Apple Tree House/Iconica/Getty Images; Bernhard Classen/imageBROKER/Newscom; Christopher Corr/Ikon Images/superstock; Dannis Waters/The Palm Beach Post/Zuma Press; Dimitar Dilkoff/AFP/Getty Images; Elice Jacob/Still Pictures/The Image Works; etabeta1/Alamy Stock Photo; Frank and Ernest used with the permission of the Thaves and the Cartoonist Group. All rights reserved.; Ghislain & Marie David de Lossy/Cultura Creative (RF)/Alamy Stock Photo; Giovanni Zorzi/EyeEm/Getty Images; IS179/Image Source/Alamy Stock Photo; James M Henslin; Jim Damaske/Tampa Bay Times/The Image Works; Jupiterimages/Stockbyte/Getty Images; KK Tan/Shutterstock; Lance Cpl. Jericho W. Crutcher/ZUMA Press/Newscom; Michael MacIntyre/Eye Ubiquitous; Monkey Business Images/Shutterstock; Moviestore collection Ltd/Alamy Stock Photo; Nina Leen/The LIFE Picture Collection/Getty Images; Peter Hvizdak/The Image Works; pixelheadphoto digitalskillet/Shutterstock; Rawpixel.com/Shutterstock; SuperStock; Vicky Kasala Productions/Photolibrary/Getty Images

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved

Copyright

This work is protected by United States copyright laws and is provided solely for the use of instructors in teaching their courses and assessing student learning. Dissemination or sale of any part of this work (including on the World Wide Web) will destroy the integrity of the work and is not permitted. The work and materials from it should never be made available to students except by instructors using the accompanying text in their classes. All recipients of this work are expected to abide by these restrictions and to honor the intended pedagogical purposes and the needs of other instructors who rely on these materials.

Pearson

Copyright © 2019, 2017, 2014 Pearson Education, Inc. All Rights Reserved